



Onsite Real Estate Agent

Beverly Homes is a second-generation family-owned business located in South Carolina. With over 15 area communities in Horry and Georgetown counties and 40 years of local construction and market knowledge, Beverly Homes is fulfilling new home dreams every day.

Beverly Homes is looking to hire an Onsite Licensed Real Estate Agents to sell new, high-quality, single-family homes in beautiful communities in Georgetown, SC. This exciting opportunity to join our new home construction sales team is for outgoing, energetic, TEAM oriented, sales ROCKSTARS! A positive attitude and strong work ethic are an absolute must to be successful here. This position is open to salespeople interested in obtaining their real estate license, newly licensed agents and seasoned agents.

Primary Responsibilities:

- Responsible for all new home sales activities while delivering an extraordinary customer experience
- Serve as an expert on the sales process, explaining floor plans, selections, & available lots
- Document purchase agreements, addendums, listing agreements and more
- Manage MLS listings for marketing exposure of available homes
- Provide weekly updates on construction progress to current buyers
- Attend weekly meetings with a dynamic sales team
- Prospecting new clients and buyers
- Network with Realtors to advocate for Beverly Homes' communities
- Assist in organizing community marketing events and efforts
- Staff model home sales office minimum of 8 hours a day, 5-days a week (Tuesday – Saturday) - Model home location based on best availability for the right candidate

What you bring to the table:

- 1-2 years of Sales Experience
- Strong attention to detail for daily documentation
- South Carolina Real Estate license (have or willing to acquire)
- Top notch verbal and written communication skills
- Must be poised and professional, while remaining personable and energetic
- Works well independently in model home locations
- Goal oriented and a true go getter
- A highly motivated individual with a strong desire to be successful
- Top notch sales and closing skills
- Highly organized and disciplined
- TEAM focused and able to work closely with Closing Transaction Administrator, Superintendents and Inside Sales Representative
- Computer and technology skills required
- Ability to complete administrative duties and lead documentation

Commission based

Tuesday through Saturday work schedule